



PETROGUARDIAN™
LLC

Manufacturing Representative, Williamsport, PA

Petro Guardian, LLC. specializes in grounding, bonding, static and lightning protection for tank batteries in the oil & gas industry. In other words Petro Guardian keeps the E&P companies oil and water tanks batteries from blowing up in the oil field.

Our culture is a fast growing ALL IN environment. We are seeking a Manufacturing Representative to sell our products and services in the Marcellus.

Visit our website for company details (petroguardian.com).

This position will be a part of Petro Guardian's Business Development Team, specifically in the Marcellus Shale Play and surrounding cites by leading the development of new business by initiating the sales process with prospective clients, and ultimately securing the contract.

QUALIFICATIONS

- Bachelor's Degree
- Experience in the Oil & Gas industry
- 4 + years' B2B sales experience
- In-depth experience with a CRM program

SKILLS

- Must be detail-oriented
- Skilled communicator (verbal and written)
- Strong organizational skills
- Goal-driven
- Team-oriented
- Customer-focused
- Authorized to work in the United States for any employer

ESSENTIAL FUNCTIONS

- Setting face to face appointments in the field or office
- Determine appropriate marketing strategy as needed (tradeshows, advertising, etc.)
- Ensure that needed information is gathered/submitted timely and completed successfully
- Responsible for active support and participation at all levels from the sales function in the assigned region of the CRM database to ensure accuracy and data quality

COMPENSATION AND BENEFITS

Candidates will receive a competitive commission rate

Job Type: Commission